

ASK CUSTOMER NEEDS ASSESSMENT

DATE: _____

REPRESENTATIVE: _____
SIGNATURE

CALL #: _____

CUSTOMER NAME: _____ CONTACT: _____

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_____ CUSTOMER NUMBER CUSTOMER PHONE NUMBER TITLE

NEEDS:

Oil Services

- 1. Antifreeze _____
- 2. Oil Filters _____
- 3. Oily Water _____
- 4. Used Oil _____

Paint Materials

- 5. Buffing Pads _____
- 6. Paint Gun Services _____
- 7. Paint Related Materials _____

Parts Cleaning Services

- 8. Aqueous Based _____
- 9. Cleaning Solvents _____
- 10. Solvent Based _____

Compliance Services

- 11. Customer Compliance Assessment/Assistance _____
- 12. DOT Shipping Papers/Emergency Response _____
- 13. OSHA/Environmental Training _____
- 14. MSDS Management _____
- 15. Regulatory Reporting _____
- 16. Spill Response/Poison Control _____
- 17. Waste Analysis _____
- 18. Waste Minimization _____

Vacuum Services

- 19. Floor Drains & Trenches _____
- 20. Oil/Water Separators _____
- 21. Separator Sludge _____

Fuel-Related Materials

- 22. Diesel Filters _____
- 23. Gas Tanks _____
- 24. Gasoline/Diesel Fuel _____
- 25. Gasoline Filters _____

Miscellaneous Services

- 26. Absorbents _____
- 27. Aerosol Cans _____
- 28. Ballasts _____
- 29. Batteries _____
- 30. Brake Fluid _____
- 31. Coolant _____
- 32. Cost Recovery _____
- 33. Empty Drums _____
- 34. Filters _____
- 35. Fluorescent Lamps _____
- 36. Greases _____
- 37. Pollution Prevention _____
- 38. Product Recalls _____
- 39. Rags/Wipes _____
- 40. Solvents _____
- 41. Waste Water _____

TO DO:

- _____ TAKE A SAMPLE
- _____ PRESENT A QUOTE
- _____ SCHEDULE SERVICE
- _____ PROVIDE MORE INFO.
- _____ PLANT OVERVIEW
- OTHER _____

FOLLOW UP APPOINTMENT

____/____/____ _____ a.m. _____
 DATE TIME p.m. LENGTH

PROMISE: WE WILL HELP YOU WITH ANY WASTE, ANY VOLUME, ANY PLACE - SECURELY AND SAFELY. HELPING YOU WITH ENVIRONMENTAL CONCERNS IS OUR EXPERTISE.

COMMENTS: _____

